

Message Text

UNCLASSIFIED

PAGE 01 PORTO 00226 161816Z
ACTION ARA-14

INFO OCT-01 EB-08 ISO-00 /023 W
-----109040 170955Z /10

R 161419Z AUG 78
FM AMCONSUL PORTO ALEGRE
TO USDOC WASHDC
INFO SECSTATE WASHDC 0678
AMCONSUL RIO DE JANEIRO
AMCONSUL SAO PAULO

UNCLAS PORTO ALEGRE 0226

E.O. 11652: N/A
TAGS: BBSR, BR
SUBJECT: WTDR/FTI: INDUSTRIAS LUCHSINGER MADORIN S/A
REF: USDOC 14159

1. BRAZIL
OFFICE USE: 2. 351 3. NA 4. 05

5. INDUSTRIAS LUCHSINGER MADORIN S/A
6. CAIXA POSTAL 37., AV. JULIO DE CASTILHOS, 435
7. 90000 PORTO ALEGRE, RS

8. CONTACT: FREDERICO MADORIN
9. TITLE: PRESIDENT
10. PHONE: 25-5455 11. TELEX: 511246 ILMA-BR
12. CABLE: TREVOADUBO
13. ESTABL: 1963 14. EMPL. 2,000 15. SIZE: VERY LARGE
16. REPUTATION: Y-GOOD 17. RPT DATE: 08/78
OFFICE USE: 18. 19. NA 20. X 21. NA 22. NA

23. 28743/035 MFR, DIST IMP, OF MIXED FERTILIZERS PRODUCED FROM ONE
OR MORE MATERIALS MADE IN SAME PLANT

24. FOREIGN SALES: LOCAL ONLY
25. FINANCIAL REFS: BANCO DO BRASIL S/A, AGENCIA CENTRAL, 90000
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PAGE 02 PORTO 00226 161816Z

PORTO ALEGRE, RS AND THE FIRST NATIONAL BANK
OF BOSTON, ANDRADAS, 1250, 90000 PORTO ALEGRE, RS.

26. TRADE REFS: NA
27. FOREIGN FIRMS REPRESENTED: NONE
28. POST EVALUATION: WELL KNOWN FIRM SOCIAL CAPITAL CR\$340 MILLION.

DURING LAST FY ENDED JANUARY 31, 1978 SALES REACHED CR\$2 BILLION. ASSETS TO LIABILITIES AS CR\$1,05 TO 1. ITS PRODUCTS ARE WELL KNOWN AND WELL ACCEPTED IN THE MARKET AND ARE SOLD IN THE STATES OF RIO GRANDE DO SUL,SANTA CATARINA,PARANA ,SAO PAULO, MINAS GERAIS,GOIAS AND MATO GROSSO. THE FIRM HAS FACTORES IN GRAVATAI,PANTANO GRANDE, BAGE AND RIO GRANDE IN THE STATE OF RIO GRANDE DO SUL,PARANAGUA, PARANA AND CUBATAO,SAO PAULO. ITS FACTORY IN THE PORT CITY OF RIO GRANDE IS MODERN AND INCLUDES LOADING/UNLOADING FACILITIES FOR VESSELS OF UP TO 70000 TONS, TORAGE FOR 100,000 TONS AND WERE PARTIALLLY BUILT WITH AN EXIMBANK LOAN. BANKING AND TRADE SOURCES REPORT THAT THE FIRM IS OPERATING NORMALLY BUT ITS FINANCIAL POSITION IS TIGHT. ITS FINANCIAL OBLIGATIONS ARE MET PROMPTLY. FIRM OPERATES ON LARGE SCALE AND IS RATED GOOD CONTACT FOR INTERESTED AMERICAN FIRMS. IT DID NOT RESPOND TO THE CONSULATE'S REQUEST FOR INFORMATION.

29. PREP. HELIO SUDBRACK

APPR: FRED EXTON JR

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Copy: SINGLE
Draft Date: 16 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Format: TEL
From: PORTO ALEGRE
Handling Restrictions: n/a
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Litigation Codes:
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1722493
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI: INDUSTRIAS LUCHSINGER MADORIN S/A
TAGS: BBSR, BR
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/96f88662-c288-dd11-92da-001cc4696bcc
Review Markings:
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Declassified/Released
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